

JUNIOR CHARTER SALES MANAGER

(F / M / X)



Looking to start your career in the aviation industry? Look no further! Avcon Jet, a dynamic international business aviation company, is currently seeking a motivated Junior Charter Sales Manager who is ready to become part of a high-performance team and grow within a demanding range of tasks.

At Avcon Jet, we firmly believe that our people are the driving force behind our success. It's their passion and dedication that enables us to deliver outstanding service to our clients.

HOW TO APPLY?

If you consider these requirements as your challenge and would like to impress us with your personality, send your application documents to a.stefa@avconjet.com. Important: We ask you to explicitly mention the job title in the subject of your application: **Junior Charter Sales Manager**



WE OFFER YOU

- After a structured introduction and training period, you are gradually introduced to more responsibility and direct contact with exciting customers, including ultra-high-net-worth clients
- As you grow into the role, you will have the opportunity to join client meetings, fairs, and shows around the world, and build your career within our company
- The monthly salary for this full-time position is EUR 2.528,04 gross, with the willingness to overpay depending on qualification and experience.
- We offer an attractive, competitive performance bonus that reflects your personal and team sales success
- Additionally, we offer the job ticket for public transportation, and we support a job bike program.



YOUR TASKS

- You support the Charter Sales team in managing the sales process of Charter Flights as part of a High Performance Team
- You assist in preparing offers and price calculations, and help process inquiries and orders in a fast-paced, rapidly scaling environment, with guidance from experienced colleagues
- You support the team in handling last-minute ad hoc flight requests around-the-clock, gradually taking on more responsibility as you grow into the role.
- You help monitor sold flights in close cooperation with internal and external partners, answering e-mails, and handling inbound and outbound calls
- You assist in building customer relationships and support invoicing and payment administration, gaining hands-on experience in aviation sales



YOUR PROFILE

- You bring excellent reading and writing skills in English language, an additional language is a plus, German A2 will help you in everyday life in Vienna.
- You have a passion for private aviation
- You have a client-focused approach and enjoy building relationships with premium customers
- You are a motivated, detail-oriented professional keen to start or continue your career in sales
- You are an energetic, collaborative and passionate team player with entrepreneur spirit
- You are eager to learn, sales-driven and able to work on your own initiative
- You bring strong communication and problem-solving skills and a high level of stress tolerance
- You bring the flexibility to work varying schedules, including nights and weekends
- Proficient IT user skills (e.g. Microsoft Office Products) are self-evident for you
- You have unlimited permit to live and work in Austria